

Trucksters opens its first international offices in Germany and Belgium

- With these new locations, Trucksters expands its innovative relay based FTL freight transport service throughout Europe. Since 2020, Trucksters has been offering transport between Spain and Europe based on Big Data and Artificial Intelligence.
- Trucksters' unique proposal is already being used by more than 500 renowned companies such as Kimberly Clark, DPD Group or Amazon.
- The German delegation, located in the North Rhine-Westphalia region, will be led by Fuat Karabag, who arrives from DHL Freight; Grégory Truijens, who previously worked for DHL Global Global Forwarding, Geodis, Mediamarkt and Sanorice, will lead the Brussels office.

Madrid, September 13, 2021: Trucksters, the Spanish relay-based freight transport operator launched its international expansion with the opening of two new offices in the region of **North Rhine-Westphalia (Bielefeld, Germany) and Brussels (Belgium)**. With these two new locations, Trucksters hopes to reach new commercial agreements that will help the company to grow at European level.

Trucksters has been successfully operating **routes between Central Europe and Spain** since 2020 thanks to its relay system for road freight transport based on Big Data and Artificial Intelligence. For example, it currently runs the **Madrid-Dortmund (Germany) route (and vice versa) in just 24 hours**, which is 50% less than a conventional freight route, which usually takes more than 48 hours. All this while **improving the living conditions of the drivers**, who can sleep many more nights at home.

Branch office in the region of North Rhine-Westphalia (Germany)

The company has appointed **Fuat Karabag** to lead the project in Germany. Karabag comes from DHL Freight, where he worked as head of sales FTL. With more than 20 years of experience in the sector, Karabag has also worked for companies such as DB Schenker: *"I am looking forward to the new challenge of working for a young and very dynamic company such as Trucksters, which drives innovation while keeping its feet on the ground and offers a value proposition that the sector needs"*.

From now on, this new delegation in Bielefeld will be key to coordinating Trucksters' freight transports to and from Germany operating on two different routes, both with the North

Rhine-Westphalia region at their center. Currently, Trucksters focuses on three main corridors: **Central-Northern Spain connected to Benelux/West Germany, Spanish Levante (Eastern Spain) connected to Benelux and West Germany and Levante to Poland.**

Delegation in Brussels

Trucksters' freight transports to and from Belgium are carried out via two different routes: the "Levante" axis connecting the Spanish regions of Valencia and Barcelona with Belgium and the "Central" axis connecting Madrid with Belgium. Both routes continue to the Netherlands and the German Ruhr region.

Grégory Truijens, a transport and logistics specialist who has worked for companies such as DHL Global Forwarding, Geodis, Mediamarkt and Sanorice, among others, has been chosen to head the Belgian delegation. He says: *"Joining the Trucksters family was thrilling as I felt the excitement, believe and enormous drive to change the stakes within the transportation industry. A drive that I was looking for as well in my professional career. Therefore, I'm tremendously happy to be one of the voices that will spread into the market the 'Truckstersian' vision and mission for the trucking industry"*.

Big expansion plans

With a **road transport system based on Big Data and Artificial Intelligence**, Trucksters offers **air-freight times at road transport costs**, significantly shortening delivery times in long-distance road haulage by keeping trucks on the road continuously and without a break and eliminating the need of a co-driver. This system allows Trucksters to be **faster, cheaper, safer (both for drivers and for freights), and offers a better work-life balance for drivers.**

"With these new locations in Germany and Belgium we want to further establish ourselves in the European market and to better serve our existing customers as well as to expand our business. With the opening of these branches, we can significantly increase our visibility in important markets such as Germany and Belgium. Our goal is to become the main reference for express transport in Europe", emphasises Gabor Balogh, co-founder of Trucksters.

With its innovative business model, Trucksters is not only seeking to reach to new customers, but also to offer advantages to potential partners; the company offers **third parties to incorporate their vehicles on a dedicated basis under the Trucksters umbrella.** In this way it achieves a scalable fleet, as it focuses on the same specific routes each day and can cover more kilometers than in the traditional way.

Improved living conditions for truck drivers

Av. Diagonal 418. Pral. 08037 Barcelona +34 934 142 340

Alcalá 95. Pl. 6. 28009 Madrid +34 915 915 500

60 Cannon Street. EC4N 6NP London +44 204 509 0620

Trucksters' unique system allows truck drivers to **sleep more days at home**, as they drive shorter sections of longer routes and exchange semi-trailers at relay points with trucks transporting goods in the opposite direction. Thanks to these relays, the drivers' quality of life is improved, and the firm's customers receive a **faster and more cost-efficient** transport service.

Trusted by over 500 companies

Trucksters' transport proposition is already being used by more than 500 companies including **Kimberly Clark and DPD Group, and e-commerce giants such as Amazon**, and has moved more than 2,000 full truck loads (FTLs) in the past 12 months alone and is growing at double-digit monthly rates.

About Trucksters

Trucksters is a freight transport operator focused on providing a long distance FTL service through an innovative truck relay system based on big data and artificial intelligence.

Founded in 2018 by Luis Bardají, Gabor Balogh and Ramón Castro, Trucksters' goal is to make the global road freight industry more efficient and to improve the quality of life for drivers. The Trucksters service reduces long-distance road transit time by up to 50% by allowing trucks to be continuously on the move through relays.
www.trucksters.io

More information:

Roman – 0044 204 509 0620
Carla Vargas – c.vargas@romanrm.com
Maria Not – m.not@romanrm.com
Ian Zhong – i.zhong@romanrm.com